



# CENTRAL BANK OF LESOTHO

## DEVELOPMENT OF THE STRATEGIC PLAN Q & A MARCH 15<sup>TH</sup> 2024

QUESTION	RESPONSE
Is a Performance Bond applicable? If so for what purpose?	<b>As 9.9 of the RFP states the performance bond may be required from the successful proponent.</b>
Can the Pitch be done in person but remotely on Microsoft Teams?	<b>This can be an option</b>
Are clauses 9.9, 9.10 and 9.12 applicable for this RFP?	<b>Yes</b>
Correction in paragraph 6.2 – should 7.1 read 6.1?	<b>There has been a typo it should be 6.1</b>
Please be so kind as to clarify these letters of no objection? From whom should these letters be obtained? Which sites are being referred to?	<b>The reference letters you will provide should be from your clients who can allow us to visit them and confirm your engagement with them and seek additional information. Your clients must be willing to confirm the services you provided them beyond just writing a reference letter.</b>
Can International Firms pitch for the tender?	<b>Yes</b>
If International Firms are allowed to pitch, please confirm that the company registration certificate and tax compliance certificates issued by the respective authorities in the country of incorporation (outside Lesotho) will be accepted as part of the mandatory evaluation?	<b>Yes</b>
In the evaluation criteria, it states “Financial soundness of the proponent demonstrated by unqualified financial reports and no financial losses in the last 3 years” If the bidder has made a loss in the recent financial year but has an unqualified financial report in all 3 years – kindly confirm if this is still acceptable under the Technical Evaluation criteria stated above?	<b>To fully comply and have full marks, the requirement is unqualified reports and no losses. Alternatively, in place of Financial Statements, you are allowed to submit the bidder’s credit line letter from an authorized Financial Institution should indicate a positive credit / loan support.</b>
What is the expected duration of the Strategic Plan assignment?	<b>4 weeks</b>